



## Kyle McLaughlin CLF, LUTCF

### Sales Representative

Serving the states of PA and MD, VA, FL, NC, SC, OH, TX areas.

Kyle is a York County native who joined Baltimore Life's York Agency as an agent in 2007. He quickly became an integral part of the team's success and won numerous awards and honors. Kyle is a graduate of Millersville University with a BA in Economics and a minor in Business Administration.

Kyle believes that family protection is the foundation of the future. His goal is to help families plan for replacement income, satisfy mortgage debt and prepare for educational and retirement expenses through life insurance and annuity plans. In addition, Kyle provides life insurance options to local business owners to supplement employee group plans and to provide protection for their assets.

## Product and Solutions Expertise

People need help understanding complex insurance products so they can assure their needs are met. I can help you with this process. My product expertise is in:

- Term
- Whole Life
- Medicare Supplement
- Long-Term Care
- Universal Life
- Annuities
- Asset Transfer

*Baltimore Life also offers other insurance products that are available through Atlas Insurance Distributor (a subsidiary of The Baltimore Life Insurance Company) under an arrangement with independent brokers.*

## Offered Services

Aside from our wide variety of product solutions, we also offer many value-added services.

- Financial Needs Analysis
- Personal Planning Guide
- ScriptSave® WellRx Card



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