



Jim Trail

Sales Representative

Serving the Pennsylvania and Maryland areas.

As an insurance sales agent with Baltimore Life, I am eager to help you achieve your financial goals.

In only a few steps, I offer a personal service to quickly evaluate your financial needs and advise of the options suitable to you. Your priority—whether it be life, disability income, home and auto, annuities, Medicare supplement, or any other protective insurance product we offer – is what I will help you achieve.

We can schedule a meeting in the most convenient way for you – face-to-face, or via video or telephone. Let's talk today!

Product and Solutions Expertise

People need help understanding complex insurance products so they can assure their needs are met. I can help you with this process. My product expertise is in:

- Whole Life
- Annuities
- Critical Illness
- Long-Term Care
- Workplace Life Insurance
- Term
- Disability
- Dental
- Medicare Supplement
- Universal Life
- Asset Transfer
- Health
- Property and Casualty

Baltimore Life also offers other insurance products that are available through Atlas Insurance Distributor (a subsidiary of The Baltimore Life Insurance Company) under an arrangement with independent brokers.

Offered Services

Aside from our wide variety of product solutions, we also offer many value-added services.

- Financial Needs Analysis
- Personal Planning Guide
- Identification Program
- ScriptSave® WellRx Card



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